



2021 CANDIDATE QUESTIONNAIRE

Name: Scott Morris

Please Note: All responses will be shared with NCBA Members through the website and published via a link in the weekly newsletter.

Mandatory questions:

1. Has your firm been a NCBA Firm Member in good standing for two (2) consecutive years? **YES**
2. Have you attended an NCBA Event (Conference or Executive Experience) in the past two years? **YES**

Optional questions:

3. In what city and state do you practice? **Boca Raton, Florida, Richmond, Virginia and New York, New York. I am licensed to practice in New Jersey and New York.**
4. How long have you been a creditors' rights attorney? **I have been a licensed attorney performing creditors' rights since 2004 but I have been actively working within a creditors rights firm for over 20 years.**
5. What is the name of the law firm member for which you work? **Tromberg, Morris & Poulin, PLLC., formerly known as Stephen Einstein & Associates, P.C.**
6. What is your current job title and duties? **As Managing Member of the firm I am responsible for the day to day work product of our Operations and Information Technologies teams.**
7. What are your two main practice areas (e.g. bankruptcy, credit card, compliance, etc.)? **My firm's main practice areas are consumer legal collections and foreclosure.**
8. Have you served as a Committee or Task Force Chair or Co-Chair in the past three (3) years? Of which Committees or Task Forces? **I am currently the Co-Chair of Compliance Certification Program, Subcontractor Oversight Program and Legal Recoveries PowerPoint Presentation and have recently been appointed as the Chairman of the NCBA PAC committee.**
9. Provide a list of professional articles or presentations that you have done. Please list the date and whether the presentation was for the NCBA.
 - **Speaker, "Lessons Learned from Direct Suits and Regulatory Actions"; NCBA Fall Collection Conference| October, 2017**
 - **Speaker, "Zen and the Art of Managing Multi-State Collection Firms"; NCBA Spring Collection Conference| May, 2018**
 - **Speaker, "If You Can Make it There"; NCBA Fall Collection Conference| October, 2019**
 - **Speaker, "NCBA, Compliance Certification Course"| 2018-2019**
 - **Speaker, "Business Continuity and Disaster Planning – Concerns and Solutions for Small, Medium and Large Law Firms"; NCBA Briefing Call | March , 2020**
 - **Speaker, "How to do the Right thing when collecting in a COVID-19 Environment: The morals and legislative effects of taking misstep"; NCBA Webina r| April, 2020**
 - **Speaker, "Optimizing a Law Firm's Cost Center "; NCBA Webinar| October, 2020**
 - **Speaker, "Lets Talk Websites!"; NCBA Spring Collection Conference| May, 2021**
10. Are you involved in state advocacy through an SCBA or NCBA chapter? **Yes, I am a Board Member and Co-Chair of the NY State Creditors Bar Association Government Affairs Committee.**

11. Have you served on a Board of Directors (or similar governing body) previously? Please describe. **I was appointed to the NCBA Board of Directors in 2018 and was re-elected in 2020.**
12. Describe some of your leadership roles or describe what qualities you possess that make you a strong leader. **I currently serve as a partner in a 100 person plus organization and have helped to create a culture where our employees know they are important. I also worked at Midland Credit Management for over 5 years and helped develop and grow an internal legal collection department that continues to thrive. In that role I learned how to lead multi-state offices and manage international support.**
13. Why do you want to serve on the Board of Directors for NCBA? **Our industry is more complex and regulated than ever before. I want to help make sure the "good-actors" continue to thrive, while the "bad actors" wilt. I also want to make sure small and large firms alike succeed with strong liquidation, high compliance and ethics standards.**
14. How will you help NCBA advance its mission statement? **The NCBA supports, promotes and protects the practice of creditors' rights law while ensuring fair treatment for all. As stated above I wish to help promote strong compliance, while making sure federal and state laws don't handcuff our members ability to bring lawsuits, enter judgments based upon a strong prima facia and have the ability to bring enforcement actions to make our clients whole.**
15. What motivates you to do excellent work? **I have always been self-motivated to work hard. However, as I have matured I have become motivated by my staff, peers and colleagues to work hard for the greater initiatives so we continue to have an industry to practice in. I am also passionate as to creating an industry where all players play on an equal playing field and don't have to worry about someone making risky decisions that hurt the greater good.**
16. What is your ideal level of interaction with the other board members? **As Treasurer I think it is vital that I communicate the fiscal status of our organization and and make sure that the NCBA continues to work with the capital necessary to succeed.**
17. What is the biggest challenge facing our industry? What do you recommend we do to overcome that challenge? **I believe Government regulatory involvement and some of the "bad actors" of the consumer bar are the biggest challenges to our industries success. Whether bad proposed laws or frivolous lawsuits, our industry needs to work to make sure the FDCPA and state regulations stands as a shield and not a sword.**
18. What do you recommend doing to increase participation in NCBA by younger and/or newer attorneys, or new members of NCBA? **We should encourage all levels of staff including non-attorneys to participate. I think the NCBA should teach and support best practices on numerous topics including call center management, leadership, project management, etc.**

Thank you for completing the questionnaire. Good luck with your campaign. We have just one more question for you: